Tatum, Texas • <u>mbeall@uttyler.edu</u> https://www.linkedin.com/in/michelle-beall98/

Director of Outpatient Pharmacy Practice Experiences

CAREER SUMMARY

Award-winning pharmacist with healthcare, academia, and clinical expertise, poised to leverage a deep understanding of medications and patient care in a dynamic role. Proven track record of establishing lasting peer-to-peer relationships, forming partnerships with key opinion leaders, proficiently adapting to needs, and effectively communicating information and clinical value, while ensuring compliance with industry regulations. Adept at translating complex scientific data into accessible, actionable insights and providing valuable input to enhance patient outcomes. Eager to contribute clinical acumen, communication skills, and passion for advancing the pharmacy profession to support and foster meaningful collaborations within the healthcare community.

AREAS OF EXPERTISE

Adult Immunizations • Point of Care Testing
Preventative Health Screenings • Medical Device Education
Opioid Risk Mitigation

KEY SKILLS

Medical Expertise • Communication • Relationship Building Collaboration • Strategic Insight • Strategic Planning Presentations • Regulatory Knowledge

CAREER ACHIEVEMENTS

- **Educational Proficiency**: Created and delivered monthly educational material covering various subjects including immunizations, emerging drug therapies, error prevention, and payer-related concerns
- **Medical Expertise**: Researched and responded to solicited and unsolicited medication and immunization-related inquiries from pharmacy personnel at over 120 pharmacies
- **Relationship Building**: Launched the Pharmacy Innovation Learning Lab (PILL) fostering autonomous clinical development in a team-based learning environment for over 200 pharmacy students
- **Strategic Insight**: Established and deployed the Clinical Pharmacy team, leading to an over 800% surge in Medication Therapy Management (MTM) revenue within the initial 3 years.
- Strategic Insight: Identified, developed, and executed a centralized emergency supply system, resulting in a 97% reduction in annual costs
- **Strategic Planning**: Introduced educational initiatives, training programs, and promotional programs that boosted non-flu immunization rates by 80% prior to the COVID-19 era
- **Strategic Planning**: Administered the certification process for immunizations, from development to deployment and ongoing maintenance for over 200 pharmacy technicians
- **Strategic Planning**: Designed, implemented, and managed the integration of expanded responsibilities for over 200 pharmacy technicians

EDUCATION

Doctor of Pharmacy

Texas Tech University Health Science Center, Amarillo, TX

Chemistry – Pre-Pharmacy

Mississippi State University, Starkville, MS

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CAREER HISTORY

Director of Outpatient Pharmacy Practice Experiences

June 2024 - Present

UT Tyler College of Pharmacy, Tyler, TX

- Responsibilities:
 - Oversee student performance in pharmacy practice experiences, ensuring success and education quality
 - Teach in experiential education and other coursework, while supporting preceptor training and quality improvement initiatives
 - Serve as liaison between the Fisch College of Pharmacy and community/ambulatory practice sites, ensuring effective communication
 - Conduct practice site visits to assess and support site compliance and quality
 - Campus Administrator for Peers Against Tobacco
 - o Faculty advisor for Texas Pharmacy Association Academy of Student Pharmacists
- Accomplishments:
 - Collaborated with Title IX for naloxone distribution program
 - Implemented Wellness Wednesday activities

Pharmacist May 2024 - Present

Walgreen's Pharmacy #21529, Hallsville, TX

- Responsibilities:
 - Ensure pharmacy security, performance management, quality assurance, insurance verification and claims, dispensing, counseling, and patient education
- Accomplishments:
 - o Consulted regarding medication administration processes

Clinical Pharmacist May 2018 – May 2024

Brookshire Grocery Company, Tyler, TX

- Responsibilities:
 - Promoted to the corporate office to recruit, build, and empower a Clinical Pharmacist team of five to oversee medication therapy management services, immunization programs, and nondispensing services at 138 stores in Texas, Arkansas, Louisiana, and Oklahoma
 - Developed and distributed multiple training modules
 - Cultivated and built relationships with pharmaceutical manufacturers, healthcare providers, and community stakeholders
 - Researched and responded to solicited and unsolicited medication and immunization-related inquiries from pharmacy personnel at over 120 pharmacies
 - Utilize conventional and nonconventional strategies to achieve company objectives
- Accomplishments:
 - Created the company's first Pharmacy Innovation Learning Laboratory
 - Championed the development and deployment of COVID-19 vaccine and testing programs, maintained COVID-19 state and federal provider agreements, managed company-required internal documentation, and executed COVID-19 site audits
 - Researched and instituted opioid risk mitigation strategies and monitored compliance across all stores
 - Developed and launched programs to include advanced pharmacy technician roles, pharmacist intern utilization, and expanded pharmacy health services
 - Advocated before the Texas House Public Health Committee on Test & Treat hearings and Louisiana Senate Health and Welfare Committee on Expanding Vaccine Access
 - o Earned Pharmacist of the Year in 2019 and W.T. Brookshire Excellence Award in 2021

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Adjunct Professor, Dental Studies

May 2023 – May 2025

Tyler Junior College, Tyler, TX

- Responsibilities:
 - o Teach general pharmacology topics with a focus on dental concerns
 - o Deliver complex pharmaceutical concepts in an accessible and engaging manner
- Accomplishments:
 - Skilled in creating interactive and informative learning experiences

Adjoint Faculty, Ben & Maytee Fisch College of Pharmacy

August 2020 – June 2024

University of Texas at Tyler, Tyler, TX

- Responsibilities:
 - Guest lecturer & preceptor specializing in the fields of motivational interviewing, medication therapy management, and professional advocacy
 - o Provides engaging and informative instruction that empowers future pharmacists with essential communication, patient care, and advocacy skills
- Accomplishments:
 - Fostered a deep understanding of these critical topics, contributing to the development of wellrounded and patient-centric pharmacy professionals

Pharmacy Manager 2005 – 2018

Super 1 Pharmacy #631, Marshall, TX

- Responsibilities:
 - o Recruited as a Registered Pharmacist and promoted within 90 days
 - Hire, train, and schedule a team of four pharmacists, eight pharmacy technicians, and three pharmacy clerks
 - Assume leadership for budgeting, forecasting, purchasing, inventory management, pharmacy security, performance management, quality assurance, insurance verification and claims, dispensing, counseling, and patient education
 - Serve as a pilot site for many programs
 - o Train new-hire pharmacy employees across the East Texas area
 - Accomplishments:
 - Led the remodel and expansion of the pharmacy to include drive-through pharmacy services to improve customer service
 - Initiated staff incentive programs that boosted performance and significantly improved customer satisfaction
 - Secured management buy-in to introduce new services (travel immunizations, vaccines, and medication therapy management), marketing strategies, and community outreach that drove scripts from 900 to 3,000+ weekly
 - Earned Pacesetter for Pharmacy Innovation in 2012, Pharmacy Manager of the Year in 2013, and Excellence in Patient Outcomes in 2014

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PROFESSIONAL ASSOCIATIONS

American Association of Colleges of Pharmacy

2024 - Present

Professional member

Medical Science Liaison Society

2023 - Present

Professional member

Texas Pharmacy Association

2008 - Present

Past President, Director, PharmPAC Board of Trustees, Association Affairs Council, Public Policy Council, Texas Pharmacy Foundation Board of Trustees

Greater East Texas Pharmacy Association

2008 - Present

Advisory Committee, Past President

American Pharmacists Association

2008 - Present

Delegate

LICENSES, CERTIFICATIONS, & PROFESSIONAL DEVELOPMENT

Registered Pharmacist, Texas State Board of Pharmacy

Pharmacy-Based Immunizations Faculty Trainer
Pharmacy-Based Technician Immunizations Faculty Trainer
CPR Instructor • MTM Certification
Point of Care Testing Train the Trainer • Sterile Compounding Certification
DEEP Diabetes Self-Management • Travel Health Certification • Pharmacist Preceptor

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PRESENTATIONS & PUBLICATIONS

- Ashley, J., **Beall, M.**, Felton, C., Weller, C., *Partnership with Regional Grocery Chain Brings Student Insight to the Future of Pharmacy*, American Journal of Pharmaceutical Education; Abstract Publication, July 2020
- **Beall, M.,** Felton, C. *Motivational Interviewing*. Presented to P3 students at UT Tyler. Tyler, TX. 2022, 2023
- **Beall, M.,** Felton, C., Gildersleeve, N. *Adherence Counseling*. Presented to P2 students at UT Tyler. Tyler, TX. 2022, 2023
- **Beall, M.,** Felton, C. *Patient Physical Assessment Lung Examination*. Presented to P3 students at UT Tyler. Tyler, TX. 2022
- **Beall, M.**, Felton, C., Weller, C., *An Easy PILL to Swallow Advancing the Profession Through Layered Learning at a Regional Grocery Chain*, Fisch College of Pharmacy Preceptor Conference. Tyler, TX. 2021
- **Beall, M.,** Felton, C. *Conducting a Comprehensive Medication Review.* Presented to P3 students at UT Tyler. Tyler, TX. 2021
- **Beall, M.,** Texas Law Process & Advocacy. Presented to P1 students at UT Tyler. Tyler, TX. 2020, 2021, 2022, 2023
- **Beall, M.,** Felton, C. MTM, Motivational Interviewing, and Pharmacy Economics. Presented to IPPE and APPE rotating students. Tyler, TX. 2018 to 2023
- **Beall, M.** *Giving and Receiving Effective Feedback*. Presented to P1-P3 students at UT Tyler. Tyler, TX. 2020
- **Beall, M.,** Felton, C. *Prescription Drug Use and Misuse I'm Worth More*. Presented to High School students at Robert E. Lee High School. Tyler, TX. 2019
- **Beall, M.,** *Diabetes Medications*. Presented to patients at Harrison County Extension office. Marshall, TX. 2016-2017
- **Beall, M.,** Felton, C., Creal, G., Ragan, L., Scallion, H., Bozeman, S. MTM Overview. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager's Meeting. Shreveport, LA. 2015
- **Beall, M.** MTM In Workflow. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager's Meeting. Shreveport, LA. 2013
- **Beall, M.** *Immunizations In Workflow*. Presented to Brookshire Grocery Company pharmacy managers and leadership at Pharmacy Manager's Meeting. Shreveport, LA. 2011
- **Beall, M.** *Medications in Mental Health Disorders*. Presented to the staff at East Texas Open Door. Marshall, TX. 2008-2014, 2017
- **Beall, M.** Careers in Pharmacy. Presented to students at Tatum High School. Tatum, TX.