



Soules College of Business
BLAW 3306-060 (Summer I 2024)
Business Law

COURSE SYLLABUS (Revised 05.13.2024)

COURSE INFORMATION

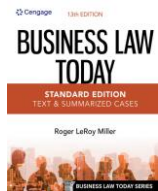
Course Title: Business Law
Course Number: BLAW 3306.060
Credit Hours: 3
Classroom: Online Delivery. This course will be presented as an *asynchronous* online course. Note: asynchronous instruction takes place when the instructor makes assignments IN MODULES that learners will then complete on their own schedules (subject to deadlines imposed by the instructor).

INSTRUCTOR

Instructor: Kevin T. White, Assistant Professor of Business Law
Phone: 903.565.6568
Email: kevinwhite@uttyler.edu
Office: COB 350.16
Office Hours: Office hours are by appointment.
Communication: Email is the best way to contact me, but you can also communicate with me through Canvas or call me.

COURSE MATERIALS

Required Textbook *Business Law Today, Standard: Text & Summarized Cases, 13th Ed.*



by Roger LeRoy Miller (Cengage 2022)
eBook: ISBN-13: 9780357709443
Paperback: ISBN-13: 9780357634851

It is recommended that you get the eBook or a Cengage unlimited plan. If you prefer print, look at a rental. We will NOT use any of the MindTap materials available through Cengage, so don't pay extra for MindTap.

Supplemental Materials I may also assign or distribute other supplemental materials, which may include some case materials, statutes, administrative regulations, articles or excerpts from periodicals. **CHECK CANVAS** frequently for additional readings. I may also point you to some outside links for other materials or information of interest. Don't worry--you don't have to memorize the information in the supplemental materials. But chances are, if you ignore the supplemental materials, you won't get as much out of this course.

CANVAS & PATRIOT MAIL

Announcements, notifications, assignments, due dates, supplemental materials, class updates, changes in the course schedule, grades and more will be posted on or accessible through [Canvas](#). Additional notifications will be sent to your [Patriot email](#) address. **You are expected to regularly check Canvas and your Patriot email for notifications about this class.**

COURSE OVERVIEW/LEARNING OUTCOMES

- A. Course Overview. This course studies a number of legal topics pertinent to business transactions, especially various commercial law topics. It includes a detailed study of contracts; the Uniform Commercial Code, including sales and leases, negotiable instruments, and secured transactions; bankruptcy law; property law, including real property and personal property; and consumer laws.
- B. Topics Covered/Learning Outcomes. By the end of the course, it is expected that you will understand how the law (in the various legal areas we will cover) impacts individuals, organizations, and society. You will be able to use analytical and critical problem solving skills to apply the legal concepts you learn in this course to a myriad of fact situations. Broadly speaking, the areas of the law we will look at include:
- Contracts-Nature and Classification of Contracts
 - Contracts-Agreement
 - Contracts-Consideration, Capacity, and Legality
 - Contracts-Defenses to Contract Enforceability
 - Contracts-Third Party Rights and Discharge
 - Contracts-Breach and Remedies
 - Commercial Transactions-Sales and Lease Contracts
 - Commercial Transactions-Performance and Breach of Sales and Lease Contracts
 - Commercial Transactions-Negotiable Instruments
 - Commercial Transactions-Security Interests and Creditors' Rights
 - Commercial Transactions-Bankruptcy
 - Property-Personal Property and Bailments
 - Property-Real Property and Landlord-Tenant Law
 - Regulation-Consumer and Environmental Law

REQUIRED WORK

- A. Examinations. You will be given four (4) exams, including the final exam, each of which will be equally weighted. The exams will be mostly multiple choice and true/false questions, with one or more short-answer questions. The examinations may cover any matters contained in the course materials or which are discussed in class. None of the exams (including the final) is cumulative. Together, the exams are worth 400 points.

You will be able to refer to your textbook, course power-point presentations, and class notes during the exam, but that is no substitute for learning the material. The exams will be application oriented, meaning you will need to understand the concepts we learn in this course and be able to apply them.

*The exams must be taken during the exam windows specified in the Course Schedule. **If, due to illness or other compelling reasons beyond your control, you are unable to take an exam during the specified time, you should contact me (in advance if possible) to make other arrangements for taking the exam.***

- B. Weekly Quizzes. You will be given seven (7) weekly quizzes throughout the semester, generally corresponding to the chapter materials for that week. The quizzes are open book, meaning you can refer to your textbook for the answers. The quizzes are designed primarily to encourage you to read the textbook materials on schedule.

The quizzes must be taken by the date and time specified in the Course Schedule. Each quiz is worth 10 points, and together, the quizzes are worth 70 points.

- C. Short Essay. You will be assigned a short essay writing assignment (1 or 2 paragraphs), which will be due toward the end of the semester. You will be allowed to choose from a series of topics relating to some portion of the subject matter we cover in the course. The writing assignment must be your original work!! The writing assignment will be worth 30 points.

Writing Resources for Students:

www.uttyler.edu/writingcenter/

<https://owl.english.purdue.edu/owl>

You will be graded on your completion of the assignment as directed, as well as your grammar, punctuation, sentence structure, and paragraph organization.

- D. Reading Assignments. Naturally, you are expected to read each of the chapters assigned in the Course Schedule. It is okay to read ahead. There is a bunch of reading in this course, some of it more interesting than others. Many of the concepts have to be digested before they are understood. **Don't get behind**—it is too hard to catch up with this much material!

- E. Grade Allocation. Your grade is allocated as follows:

| Item | Points | % of Grade |
|----------------|--------|------------|
| Exam 1 | 100 | 20% |
| Exam 2 | 100 | 20% |
| Exam 3 | 100 | 20% |
| Exam 4 - Final | 100 | 20% |
| Quizzes | 70 | 14% |
| Short Essay | 30 | 6% |
| <hr/> | | |
| Total | 500 | 100% |

- F. Grade Determination. Your grade will be determined on the basis of the following:

| <u>Points</u> | <u>Average</u> | <u>Letter Grade</u> |
|---------------|----------------|---------------------|
| 450+ | 90-100% | A |
| 400 – 449.9 | 80-89% | B |
| 350 – 399.9 | 70-79% | C |
| 300 – 349.9 | 60-69% | D |
| 0 – 299.9 | 0-59% | F |

- G. Extra Credit. Extra credit may be given in my sole discretion.

UNIVERSITY POLICIES & INFORMATION

Important UT Tyler policies and information may be found at:

https://uttyler.instructure.com/courses/34015/pages/university-policies-and-information?module_item_id=1518214

I would like to emphasize this one:

Academic Honesty and Academic Misconduct. The UT Tyler community comes together to pledge that “Honor and integrity will not allow me to lie, cheat, or steal, nor to accept the actions of those who do.” Therefore, we enforce the Student Conduct and Discipline policy in the [Student Manual of Operating Procedures \(Section 8\)](#).

STUDENT RESOURCES

Resources to assist you in this course and other resources available for UT Tyler students may be found on Canvas.

AMENDMENTS TO SYLLABUS

I reserve the right to amend and revise this Course Syllabus and/or the Course Schedule—but will give notice of any amendment.

COURSE SCHEDULE

The initial Course Schedule is attached, but may be amended periodically through Canvas notification.

COURSE SCHEDULE (Revised 05.13.2024)

| Week | Week of | Chapter and Topic | Quiz / Exam |
|----------------------|---------|---|---|
| MODULE 1 | | | |
| 1 | May 13 | Welcome and Introduction Chapter 10 – Contracts: Nature and Classification Chapter 11 – Contracts: Agreements | Quiz 1 – Chap. 10 & 11 Due by 11:59 p.m., May 19 |
| 2 | May 20 | Chapter 12 – Contracts: Consideration, Capacity, and Legality Chapter 13 – Contracts: Defenses to Contract Enforceability | Quiz 2 – Chap. 12 & 13 Due by 11:59 p.m., May 26 Exam 1 – Chap. 10--13 Due by 11:59 p.m., May 26 |
| MODULE 2 | | | |
| 3 | May 27 | Chapter 14 – Contracts: Third Party Rights and Discharge Chapter 15 – Contracts: Breach and Remedies | Quiz 3 – Chap. 14 & 15 Due by 11:59 p.m., June 2 |
| 4 | June 3 | Chapter 16 – Commercial: Sales and Lease Contracts Chapter 17 – Commercial: Performance and Breach | Quiz 4 – Chap. 16 & 17 Due by 11:59 p.m., June 9 Exam 2 – Chap. 14--17 Due by 11:59 p.m., June 9 |
| MODULE 3 | | | |
| 5 | June 10 | Chapter 18 – Commercial: Negotiable Instruments Chapter 21 – Commercial: Security Interests and Creditors' Rights | Quiz 5 – Chap. 18 & 21 Due by 11:59 p.m., June 16 Short Essay Due by 11:59 p.m., June 16 |
| 6 | June 17 | Chapter 22 – Commercial: Bankruptcy Chapter 32 – Other: Consumer and Environmental Law | Quiz 6 – Chap. 22 & 32 Due by 11:59 p.m., Exam 3 – Chap. 18, 21, 22, 32 Due by 11:59 p.m., June 23 |
| MODULE 4 | | | |
| 7 | June 24 | Chapter 34 – Property: Personal Property and Bailments Chapter 35 – Property: Real Property Chapter 36 – Property: Insurance, Wills, and Trusts | Quiz 7 – Chap. 34 & 35 Due by 11:59 p.m., June 29 Exam 4 – Chap. 32, 34, 35 Due by 11:59 p.m., June 29 |
| END OF COURSE | | | |