



Soules College of Business
BLAW 3306-060 (Spring 2023)
Business Law

COURSE SYLLABUS (Revised 01.03.2023)

COURSE INFORMATION

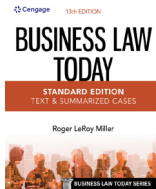
Course Title: Business Law
Course Number: BLAW 3306.060
Credit Hours: 3
Classroom: Online Delivery. This course will be presented as an *asynchronous* online course. Note: asynchronous instruction takes place when the instructor makes assignments that learners will then complete on their own schedules (subject to deadlines imposed by the instructor).

INSTRUCTOR

Instructor: Kevin T. White, Assistant Professor of Business Law
Phone: 903.565.6568
Email: kevinwhite@uttyler.edu
Office: COB 350.16
Office Hours: Tue 1:30 pm – 4:30 pm
Wed 9:30 am – 12:00 pm
Thu 9:30 am – 10:30 am
Also available at other times by appointment.
Communication: Email is the best way to contact the instructor, but you can also communicate with the instructor through Canvas or call him. Or come by the instructor's office during office hours.

COURSE MATERIALS

Required Textbook



Business Law Today, Standard: Text & Summarized Cases, 13th Ed.
by Roger LeRoy Miller (Cengage 2022)
eBook: ISBN-13: 9780357709443
Paperback: ISBN-13: 9780357634851

Because of the staggering price of the print version, it is recommended that you get the eBook or a Cengage unlimited plan. If you prefer print, look at a rental. We will NOT use any of the MindTap materials available through Cengage.

Supplemental Materials The instructor may also assign or distribute other supplemental materials, which may include some case materials, statutes, administrative regulations, articles or excerpts from periodicals. **CHECK CANVAS** frequently for additional readings. The instructor may also point you to some outside links for other materials or information of interest. Don't worry--you

don't have to memorize the information in the supplemental materials. But chances are, if you ignore the supplemental materials, you won't get as much out of this course.

CANVAS & PATRIOT MAIL

Announcements, notifications, assignments, due dates, supplemental materials, class updates, changes in the course schedule, grades and more will be posted on or accessible through [Canvas](#). Additional notifications will be sent to your [Patriot email](#) address. **You are expected to regularly check Canvas and your Patriot email for notifications about this class.**

COURSE OVERVIEW/LEARNING OUTCOMES

- A. Course Overview. A study of contracts, Uniform Commercial Code, secured transactions, bankruptcy, property law, wills and trusts. There is an emphasis on the uniform CPA exam.
- B. Topics Covered/Learning Outcomes. By the end of the course, it is expected that you will understand how the law (in the various legal areas we will cover) impacts individuals, organizations, and society. You will be able to use analytical and critical problem solving skills to apply the legal concepts you learn in this course to a myriad of fact situations. Broadly speaking, the areas of the law we will look at include:
- Contracts-Nature and Classification of Contracts
 - Contracts-Agreement
 - Contracts-Consideration, Capacity, and Legality
 - Contracts-Defenses to Contract Enforceability
 - Contracts-Third Party Rights and Discharge
 - Contracts-Breach and Remedies
 - Commercial Transactions-Sales and Lease Contracts
 - Commercial Transactions-Performance and Breach of Sales and Lease Contracts
 - Commercial Transactions-Negotiable Instruments
 - Commercial Transactions-Banking
 - Commercial Transactions-Security Interests and Creditors' Rights
 - Commercial Transactions-Bankruptcy
 - Property-Personal Property and Bailments
 - Property-Real Property and Landlord-Tenant Law
 - Regulation-Internet Law, Social Media, and Privacy
 - Regulation-Consumer and Environmental Law

REQUIRED WORK

- A. Examinations. You will be given four (4) exams, including the final exam, each of which will be equally weighted. The exams will be mostly multiple choice and true/false questions, with one or more short-answer questions. The examinations may cover any matters contained in the course materials or which are discussed in class. None of the exams (including the final) is cumulative. Together, the exams are worth 400 points.

You will be able to refer to your textbook, course power-point presentations, and class notes during the exam, but that is no substitute for learning the material. The exams will be application oriented, meaning you will need to understand the concepts we learn in this course and be able to apply them.

*The exams must be taken during the exam windows specified in the Course Schedule. **If, due to illness or other compelling reasons beyond your control, you are unable to take an exam during the specified time, you should contact me (in advance if possible) to make other arrangements for taking the exam.***

- B. Quizzes. You will be given ten (10) quizzes throughout the semester, generally in advance of the class session discussing the material. The quizzes are open book, meaning you can refer to your textbook for the answers. The quizzes are designed primarily to encourage you to read the textbook materials on schedule.

The quizzes must be taken by the date and time specified in the Course Schedule. Each quiz is worth 7.5 points, and together, the quizzes are worth 75 points.

- C. Writing Assignment. You will be assigned a short writing assignment (2-3 pages), which will be due toward the end of the semester. You will be allowed to choose from a series of topics relating to some portion of the subject matter we cover in the course. The writing assignment must be your original work!! The writing assignment will be worth 75 points.

Writing Resources for Students:

www.uttyler.edu/writingcenter/

<https://owl.english.purdue.edu/owl>

You will be graded on your completion of the assignment as directed, as well as your grammar, punctuation, sentence structure, and paragraph organization.

- D. Discussion Board Posts. You must make 5 quality posts on the discussion board, each relating to different subject matter relevant to this course. The instructor will from time to time start a discussion on some matter relating to the course material or the law in general. If the topic interests you, please post on the discussion board. Your discussion posts will be evaluated on the quality and depth of your post. Each of your required 5 posts are worth 10 points, for a total of 50 possible points.
- E. Reading Assignments. Naturally, you are expected to read each of the chapters assigned in the Course Schedule. It is okay to read ahead. There is a bunch of reading in this course, some of it more interesting than others. Many of the concepts have to be digested before they are understood. **Don't get behind**—it is too hard to catch up with this much material!
- F. Grade Allocation. Your grade is allocated as follows:

Item	Points	% of Grade
Exam 1	100	16.67%
Exam 2	100	16.67%
Exam 3	100	16.67%
Exam 4 - Final	100	16.67%
Quizzes	75	12.50%
Writing Assignment	75	12.50%
Discussion Board	50	8.33%
Total	600	100.00%

- G. Grade Determination. Your grade will be determined on the basis of the following:

Points	Average	Letter Grade
540+	90-100%	A
480 - 539.9	80-89%	B
420 – 479.9	70-79%	C
360 – 419.9	60-69%	D
0 – 359.9	0-59%	F

H. Extra Credit. Extra credit may be given in the sole discretion of the instructor.

UNIVERSITY POLICIES & INFORMATION

Important UT Tyler policies and information may be found at:

https://uttyler.instructure.com/courses/34015/pages/university-policies-and-information?module_item_id=1518214

the instructor would like to emphasize this one:

Academic Honesty and Academic Misconduct. The UT Tyler community comes together to pledge that “Honor and integrity will not allow me to lie, cheat, or steal, nor to accept the actions of those who do.” Therefore, we enforce the Student Conduct and Discipline policy in the [Student Manual of Operating Procedures \(Section 8\)](#).

STUDENT RESOURCES

Resources to assist you in this course and other resources available for UT Tyler students may be found on Canvas at:

<https://uttyler.instructure.com/courses/31770/pages/student-resources>

AMENDMENTS TO SYLLABUS

The instructor reserves the right to amend and revise this Course Syllabus and/or the Course Schedule—but will give notice of any amendment.

COURSE SCHEDULE

The initial Course Schedule is attached, but may be amended periodically through Canvas notification.

COURSE SCHEDULE (Revised 01.03.2022)

Week	Week of	Chapter and Topic	Quiz / Exam
MODULE 1			
1	Jan 9	Welcome and Introduction Chapter 10 – Contracts: Nature and Classification	n/a
2	Jan 16	Chapter 11 – Contracts: Agreements	Quiz 1 – Chapter 11 Due by 11:59 p.m., Jan 22
3	Jan 23	Chapter 12 – Contracts: Consideration, Capacity, and Legality	Quiz 2 – Chapter 12 Due by 11:59 p.m., Jan 29
4	Jan 30	Chapter 13 – Contracts: Defenses to Contract Enforceability	Exam 1 – Chapters 10-13 Due by 11:59 p.m., Feb 5
MODULE 2			
5	Feb 6	Chapter 14 – Contracts: Third Party Rights and Discharge	Quiz 3 – Chapter 14 Due by 11:59 p.m., Feb 12
6	Feb 13	Chapter 15 – Contracts: Breach and Remedies	Quiz 4 – Chapter 15 Due by 11:59 p.m., Feb 19
7	Feb 20	Chapter 16 – Commercial: Sales and Lease Contracts	Quiz 5 – Chapter 16 Due by 11:59 p.m., Feb 26
8	Feb 27	Chapter 17 – Commercial: Performance and Breach of Sales and Lease Contracts	Exam 2 – Chapters 14-17 Due by 11:59 p.m., Mar 5
MODULE 3			
9	Mar 6	Chapter 18 – Commercial: Negotiable Instruments Chapter 20 – Commercial: Banking	Quiz 6 – Chapter 18 Due by 11:59 p.m., Mar 12
10	Mar 13	NO CLASS: SPRING BREAK	
11	Mar 20	Chapter 21 – Commercial: Security Interests and Creditors' Rights	Quiz 7 – Chapter 21 Due by 11:59 p.m., Mar 26
12	Mar 27	Chapter 22 – Commercial: Bankruptcy	Exam 3 – Chapters 18, 20-22 Due by 11:59 p.m., Apr 2
MODULE 4			
13	Apr 3	Chapter 34 – Property: Personal Property and Bailments	Quiz 8 – Chapter 34 Due by 11:59 p.m., Apr 9
14	Apr 10	Chapter 35 – Property: Real Property and Bailments	Quiz 9 – Chapter 35 Due by 11:59 p.m., Apr 16 Writing Assignment Due by 11:59 p.m., Apr 16
15	Apr 17	Chapter 36 – Property: Insurance, Wills, and Trusts	Quiz 10 – Chapter 36 Due by 11:59 p.m., Apr 23
16	Apr 24	Chapter 32 – Other: Consumer and Environmental Law	Exam 4 – Chapters 32, 34-36 Due by 11:59 p.m., Apr 27